

Beyers Koffie is one of the major producers of coffee products.

Beyers is experiencing a serious growth in customer demand of different coffee origins and types. To support this transformation in our coffee supply we are looking for a :

## **GREEN COFFEE CATEGORY MANAGER**

### **Function:**

Responsible for the end-to-end sourcing of different required green coffee types - which are essential to the Beyers operations – and organize the timely physical availability of these coffees.

### **Reporting to the operations organization**

### **Job Description:**

As a Green Coffee Category Manager you will be responsible for:

- Building a solid short/mid/long term green coffee demand planning requirement (M2M and non-M2M) to be used as input for Trading on coffee markets.
- Execution of a solid short term delivery plan to get physical coffees delivered OTIF (On Time / In Full) on the plant
- Maintenance of the correct Material Master data and up-to-date Contracts in the SAP ERP system.
- Definition of the coffees to be bought (futures) in collaboration with external Trading house.
- Definition of the specific coffees types to be bought (differentials) for the physical delivery of coffees in collaboration with Blend Management.
- Maintaining an up-to-date stock management in-house and at external warehouses with clear focus on working capital.
- Execution and follow-up of the P2P process, reception of coffee and consolidation of bookings between operations and SAP ERP.
- Collecting Price Market Information on coffee price offers from different competitors (and keep track for fiscal control) and proactively search for coffee price offer on bargain opportunities.
- Managing, developing, training and mentoring the team and assessing their performance
- Execution of the correct transfer of data to customer traceability such as Farmer Connect
- Presenting the Beyers' Green Coffee positions and outlook to Executive committee of Beyers.

### **Competencies :**

We are looking for an entrepreneurial, result-oriented, efficient and cost-driven person with outstanding analytical skills.

We expect her or him to be talented in influencing and building internal and external relationships through excellent communication.

He/she needs to be experienced in procurement category management, preferably in commodities; understand and improve the P2P process in the ERP system.

Knowledge of SAP MM and PP is a clear asset.

Language skills: excellent English (Dutch and Italian is a plus).